

## Oregon / Washington Wine Fair 2016 Results (Correction)

Period: 2016/3/1 - 4/30  
Participants: 279 (Kanto: 228 Kinki: 23 Tohoku/Hokkaido: 13 Chubu/Chugoku/Shikoku: 8 Kyushu: 7)  
Reporting %: 243/279 (87%)  
Sales Total: ¥ 94,742,446 (Oregon ¥32,480,800 Washington ¥62,261,646)  
Sales by Bottle 26,537 Bottles (Oregon 7,705 Washington: 18,832)

Results were calculated by totalling the self reported purchases of Oregon and Washington wines between the period of 2016/2/22 - 4/30. The price used for calculation purposes is was the suggested retail price set by each importer. Some of the sales were checked against importer sales records. The Restaurant category seat count was measured by all seats in the restaurant regardless of use.

### Calculation Methods

- Retail Store Category - Sales by m2 (Total Purchase ÷ Wine retail space m2)
- Retail Group Category - Total Sales
- All Restaurant Categories - Sales by Seat (Total Purchase ÷ Seats)

This report will be available to download on the websites of the Oregon Wine Board and Washington State Wine Commission Japan Office.

URL: <http://www.oregonwine.jp> • <http://www.washingtonwine.jp>



## Results by Category

Retail Store Category (29 Entrants, Total Sales: ¥13,388,744)

Company Name	Region	Total Purchase	m2	Purchase by m2
DEAN & DELUCA Roppongi	Tokyo	¥3,028,100	28	¥108,146
BiG Senri	Osaka	¥3,245,270	36	¥90,146
Mejiro Tanakaya	Tokyo	¥1,684,420	24	¥70,184
DEAN & DELUCA Nagoya	Nagoya	¥901,200	25	¥36,048
Dean & Deluca Shinagawa	Tokyo	¥840,710	26	¥32,335
Kawatoku Co., Ltd	Iwate	¥614,780	30	¥20,493
Hasegawa Saketen Tokyo Station Grandsta	Tokyo	¥124,200	8	¥15,525
DEAN & DELUCA Fukuoka	Fukuoka	¥305,510	20	¥15,276
Takeya	Osaka	¥426,480	30	¥14,216
Cheese & Wine Abe	Akita	¥263,960	20	¥13,198

Retail Group Category (14 Entrants, Total Sales ¥23,892,733)

Company Name	Region	Total Purchase
Wine Store Wassy's	Osaka	¥9,359,315
Y'NS Tokyo	Tokyo	¥6,229,600
*Vin Du 268	Hyogo	¥3,867,118
*Wine Grocery Co. Ltd.	Kyoto	¥1,661,510
KOBUSHIYA	Fukuoka	¥1,085,500
cave de relax	Tokyo	¥825,310
Yomo Co., Ltd.	Tokyo	¥273,000
WINE MARKET PARTY	Tokyo	¥171,800
Dragee	Saitama	¥125,850
Winery Izumiya	Tokyo	¥124,800

\* Due to an initial calculation error involving (Vin Du 268) and (Wine Grocery Co. Ltd.) Both will be registered as "Second Runner

## Results by Category

Restaurant Above 60 Seat Category (38 Entrants, Total Sales: ¥ 27,665,594)

Company Name	Region	Total Purchase	Seats	Purchase by Seat
Metropolitan Grill	Tokyo	¥4,166,110	102	¥40,844
Park Hyatt Tokyo New York Grill & Bar	Tokyo	¥5,292,200	138	¥38,349
Grand Hyatt Tokyo The Oak Door	Tokyo	¥4,081,320	231	¥17,668
Tokyo American Club	Tokyo	¥880,200	61	¥14,430
Union Square Tokyo	Tokyo	¥1,370,859	100	¥13,709
Grand Central Oyster Bar & Restaurant	Tokyo	¥2,144,940	160	¥13,406
37 Steakhouse & Bar	Tokyo	¥1,292,800	100	¥12,928
Ruth's Chris Steak House	Tokyo	¥1,362,180	128	¥10,642
TWO ROOMS	Tokyo	¥1,328,250	181	¥7,338
Yokohama Grand Intercontinental Chinese Restaurant KARYU	Yokohama	¥867,240	130	¥6,671

Restaurant Above 30 Seats, Below 60 (79 Entrants, Purchase Total: ¥10,715,898)

Company Name	Region	Total Purchase	Seats	Purchase by Seat
Wine & Dine Shun	Osaka	¥849,480	41	¥20,719
La Bombance	Tokyo	¥517,600	36	¥14,378
HENRY GOOD SEVEN	Tokyo	¥543,800	50	¥10,876
Grahm's Café	Tokyo	¥486,310	47	¥10,347
FISH HOUSE OYSTER BAR	Tokyo	¥286,300	30	¥9,543
GREEN SPOT	Tokyo	¥277,180	30	¥9,239
GOTHAM GRILL Ebisu	Tokyo	¥323,100	40	¥8,078
Tokyo Kitchen Herb & Spice Grill	Tokyo	¥338,880	44	¥7,702
Chinese Restaurant Raika	Tokyo	¥252,348	34	¥7,422
Jikadashi wine cellar jigyobu	Tokyo	¥384,720	56	¥6,870

## Results by Category

Under 30 Seat Restaurant (80 Entrants, Total Purchase: ¥ 19,029,727 )

Company Name	Region	Total Purchase	Seats	Purchase by Seat
Wine Bar Vintage Inn	Osaka	¥2,037,388	12	¥169,782
Kamoshiya	Aichi	¥2,857,188	24	¥119,050
Le Petit Comptoir	Kobe	¥908,850	10	¥90,885
Le Cellier	Aichi	¥981,480	14	¥70,106
BAR SWITCH	Tokyo	¥956,940	17	¥56,291
Kagurazaka Rouge	Tokyo	¥1,082,000	22	¥49,182
Wine Kitchen Souple 29	Osaka	¥1,154,808	29	¥39,821
Conami	Hiroshima	¥547,860	14	¥39,133
SAKE & WINE tono;4122	Tokyo	¥399,021	12	¥33,252
Ristorante Amoroso	Tokyo	¥365,520	12	¥30,460